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**B.E (FT) END SEMESTER EXAMINATIONS – APRIL / MAY 2025**

Computer Science and Engineering  
Semester III

**HS6393 & Interview Skills**  
(Regulation 2018 - RUSA)

Time: 3 Hours

Answer ALL Questions

Max. Marks 100

**PART-A (10 x 2 = 20 Marks)**

1. Identify the type of interview for the following scenarios: (2 × 1 = 2)
  - (a) When Rajesh went for his interview, his interviewers were shooting the following questions without giving him appropriate time: “How would you handle negative criticism from a superior?”, “How will you assess your success rate?”, “What would you do if a colleague pass the bug on you?”
  - (b) The interviewer asked Sneha, “Give me an example of a time you faced a biased while working on a team.”
2. Give two reasons for doing internship on a company with low profile. (2 × 1 = 2)
3. Name any four barriers to interpersonal communication. (4 × ½ = 2)
4. (i) Which one of the following should not be included in a resume? (2 × 1 = 2)
  - (a) Candidate’s address
  - (b) Conflict management in school
  - (c) Technical skills
  - (d) Hobbies

(ii) Which one of the following phrase should not be included in a cover letter of a job application?

  - (a) Being close to my residence, this company would be suitable for me...
  - (b) You have been the stalwarts in the software field and I would love to.....
  - (c) I would like to expand more about my qualifications when I meet you .....
  - (d) As my qualifications match your requirement....
5. What is proxemics in body language and describe its importance in a professional context? (2 marks)
6. What is the role of the shaper in a group discussion and how important is the role for an effective discussion? (2 marks)

**Answer the following questions 7 – 10 as you would answer in a one-to-one interview.**

7. Do you prefer working independently or on a team? (2 marks)
8. Where do you see yourself in ten years’ time? (2 marks)
9. What can you bring to the company? (2 marks)
10. Tell me about an accomplishment you are most proud of? (2 marks)

**PART B (8 × 8 = 64)**

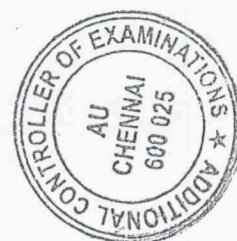
**Answer any 8 questions**

11. Write a short essay of not more than 250 words on different types of interviews and the preparation needed for each type. (8 marks)
12. Think about what happens when you are talking to someone. What messages would the following send? (Example messages could be being dishonest, disinterest, anger, happy, sad etc.) (8 × 1 = 8)
  - (a) Arms folded in front of the body
  - (b) Sitting at the edge of the chair

- (c) Not making eye contact
  - (d) Standing with your hands on your hips
  - (e) Sitting with open hand gesture
  - (f) Sitting slumped in the chair
  - (g) Mirroring the opposite person body language
  - (h) Putting your hands in your pockets
13. Write a short essay of not more than 250 words about the Dos and Don'ts' for an stress interview. (8 marks)
14. Do self-confidence of a candidate change with time? Cite examples to support your view. Your answer should be written in an essay format in not more than 250 words.
15. You are a project manager of YMC Company. You are on a tight schedule to complete an offshore project. An unexpected problem in the project forces you to get help from an additional resource, Madhav, a Computer Engineer to complete the project in time. Write an email requesting help from Madhav to complete the project. Your email should include the following words and phrases:

*Payment processing system – location constraints – deadline – flexibility – technical expertise – high complexity task – co-operate – critical moment – timely help – look forward to*

16. Read the following case study scenario and give your suggestion by analysing all aspects of the problem:
- Sara works as part-time in Excel Pharmacy. She is a lively girl who enjoys working in pharmacy and she is also doing her D.Pharm in a popular city college. She is very active in social media. As the pharmacy is located in the main part of the city, it is usually very busy and average wait time lasts from 15-30 minutes. Last Friday, one of the customers got very angry over the wait time of 20 minutes and blasted Sara who was actually working long hours. A very upset Sara vented out her anger in her insta page by posting a picture of the pharmacy with a sarcastic comment about irate and impatient customers. The owner of the pharmacy, Rajeshwar is very proud of his pharmacy which was started during his father's time and has got a good reputation over the years. He wants to maintain the standard and be seen as a customer-caring pharmacy. He starts getting phone calls from his friends and old customers about some viral picture in social media. As he is not very familiar with social media, his son helps him to identify the issue. Rajeshwar is very upset with Sara for posting about his pharmacy. People start calling up and enquiring him about the incident. The issue escalates as the irate customer who has seen the social media post actually works in a reputed hospital nearby. Suddenly there is a decrease in the number of customers coming from the hospital. There is a rumor flying around that the hospital has instructed their patients to buy from another pharmacy, though Excel pharmacy is closer. Rajesh is very disturbed by what is happening. Though he is angry with Sara, he is more worried about solving the issue and getting back customers to his shop. If you were the business consultant, what advice would you give to solve the issue with the hospital and get customers back to the pharmacy?





17. Write a brief note on Situational interview with an example? (8 Marks)

18. Read the following passage and answer the questions given below:

Educators have recognized modern technology as an effective tool in aiding instructions and enhancing the overall learning process. With tech in the picture - or rather, in the classroom - the process of learning has metamorphosed from passive and reactive to active and interactive. Visual explanation of any subject matter makes it more interesting, enabling eager participation from students compared to a traditional classroom setup. From PowerPoint presentations to simulation and 3D visualisation tools, technological developments have opened a range of pedagogical resources for educators to help students grasp concepts without difficulty. Modern technology has also eliminated the unnatural divide between theory and practice by promoting working on real-life-based issues and learner engagement - in contrast to memorization and rote learning.

The advent of technology has also brought the world closer by erasing geographical limitations, making the phenomenon of 'distance learning' commonplace - especially during the COVID-19 pandemic. With this introduction of online degree programs, physical presence is no longer a necessity in classrooms. Several foreign universities and educational institutions make online degrees available for students globally for learning and certifications. It also nurtures a healthy collaborative and cooperative atmosphere among students and teachers from different cultures, thereby helping students to enhance their communication skills and global knowledge. Already popular among working students who wish to learn at their own pace and looking for flexible studying programs, the concept of online degrees is getting more support and awareness.

Apart from those who are housebound, tech also helps meet the needs of students with intellectual, social or developmental disabilities. With rapid progress in modern technologies like tactile devices, devices that synthesize speech from text, screen readers or braille electronic note takers, students with hearing, speaking or seeing impairments can also receive a quality education. Impacting the education sector for the better, modern technology has improved our ability to create learning environments according to each student's needs, as opposed to rigid classroom structures of the past.

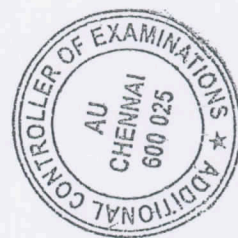
(1) According to the author, educators have (1 mark)

- (a) Accepted the passive nature of technology in classroom teaching
- (b) Acknowledged the potential of technology in enhancing the classroom teaching and learning.
- (c) Realized the impact of technology in assessing students' mnemonic skills.
- (d) Understood the need of technology in classroom teaching.

(2) Give two advantages in using technology in education. (2 marks)

(3) Which one of the following statements is true as per the passage? (1 mark)

- (a) Technology has become successful in holistic learning where students learn the practical applications of the concepts he had learnt earlier.



- (b) Visualization tools have helped teachers in making students understand the complexities of technological innovations.
- (c) Technology has actively encouraged 'distance learning' as panacea for all the problems we have been having during pandemic times.
- (d) Online degrees are the only way forward for our learners to learn without any
- (e) Worries over safety protocol.

(4) Choose the right meaning for the word '*commonplace*' as given in the passage.  
(1 mark)

- (a) Exceptional    (b) untoward    (c) dull    (d) familiar

(5) Give two ways tech is helpful for people with developmental disabilities.  
(2 marks)

(6) As per the passage, the author concludes that modern technology has been successful in \_\_\_\_\_ (1 mark)

19. Read the following excerpt from an interview:

*Arun: Hmmm, Sir, Sir???*

*Interviewer: Yes, Come in. Its Arun right?*

*Arun: Yes, sir. P.S.Arun, B.E Computer Science*

*Interviewer: Tell me something about yourself Arun.*

*Arun: Yes sir, I am P.S.Arun. I am from Namakkal. I studied in St.Evans Senior Secondary School from LKG to 12<sup>th</sup> Standard sir! I love my school and had a great time. I remember I used to bunk and stay at home for many days. I finished 12<sup>th</sup> and joined in an engineering college in Chennai. I studied mechanical engineering with a few arrears, which I cleared last month. I have one sister and one brother and one grandfather. Both my parents are working in government sector. That is all sir*

*Interviewer: Ok, why did you leave your earlier job? You seemed to have worked just for six months. What happened?*

*Arun: (angrily) Please, don't ask about it sir!*

*Interviewer: But what happened?*

*Arun: That is my personal matter Sir, I cannot tell about it.*

*Interviewer: But.... We would like to.....*

*Arun: No I will not answer anything about it.*

*Interviewer: Ok, Why did you apply for our company?*

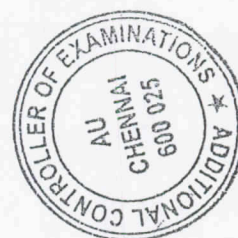
*Arun: I didn't even know about your company or the vacancy details. My friend is working here in marketing department. He told me that instead of idling at home I can come and do some work here which I heard is quite easy. I will also get paid for it. So I immediately applied.*

*Interviewer: Oh, is that why you applied? Ok we will get back to you.*

The candidate was not selected. Why do you think the candidate was not selected? Give reasons for his rejection by highlighting the errors he made during the interview.

20. Change the following from negative to positive statements. ( $8 \times 1 = 8$ )

- (i) I am a loner and I am not comfortable working in groups.
- (ii) We do not want our employees continue their education.
- (iii) I have no experience working after completing my college degree.
- (iv) I like working hard for the company.
- (v) I don't think before acting which at times has led to problems.
- (vi) My negative quality is that I am very bad in keeping up with deadlines.





- (vii) Experience? It is on my resume. Didn't you see that?  
(viii) How could you say that? I will not accept this argument.

21. Read the following excerpt from a group discussion. Answer the question given below: (8 marks)

*Anu: According to me depending on computers have both positive and negative effects. Computers themselves proved that much more reliable than humans and therefore dependence on them can be considered that they never make mistake, they never take rest, and significantly proved that they are faster than humans. The only problem I see is side effects related to our health.*

*Manoj: Only problem!!! Excuse me Side-effect to our health is the main problem. You need to be healthy to work or enjoy your life. What is the use of a life where you are too sick to enjoy? Too much of computers make one fall sick!*

*Vineeta: But ... (hesitatingly) but we cannot ignore progress that comes with computers Manoj! Today computers are in every field. Our banking process has become easier thanks to computerization. I can sit at home and transfer money to anyone without moving out of my house.*

*Manoj: Oh yes, with you sitting at home, some hacker can easily empty your bank accounts! Will you still sing about the greatness of computers, I wonder!*

*Anand: I agree with Manoj. There are security issues in using computers for everything, but that shouldn't stop us from ignoring the advantages. That is not smart working.*

*Manoj: Are you implying I am being stupid? How dare you say that?*

*Anu: Calm down Manoj, Anand was trying to tell it is not the smart way to ignore something that makes our job easier.*

*Manoj: We did have a happy and fulfilling life before computers. And we did have banking and all other important functions happening without any problems. So why should we hang onto something that is not very safe.*

*Vineeta: One thing I would like to add here.....*

*Manoj: (ignoring Vineeta) I think we should seriously discuss the evils of depending too much on computers. We can just list out all the points caused by the over dependence on computers. It can help us work better but is it really worth our health and other issues like gaming addiction? I don't think so. We can list it out. No need to waste our time talking back and forth.*

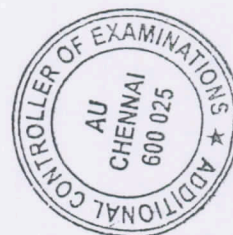
*Vineeta: (becomes silent)*

Anu and Anand are selected for the second round of the interview whereas, Manoj and Vineeta are rejected. Why do you think they were rejected? Do you agree with the decision? If you were the HR executive, would you have done the same? Give reasons for your answer.

22. Read the following job application letter. There are couple of errors – grammatical, contextual and tonal - in it. Rewrite the letter correcting all kinds of errors. (8 marks)

30.01.2022

From  
Keshav R R  
No.22, Pritvi Enclave  
R.A.Puram  
Chennai – 28



The HR Manager  
Global Tech Services

Sir

Sub: Appln for the esteemed job in your company – reg.

I saw your advt yesterday and I would like to apply for the post in your company. I have heard so much about your company and would like to work here.

I have completed my B.E degree in a reputed college in Chennai and have got good CGPA. I have worked as class rep for two semesters continuously and was a favourite with all my teachers which shows my good interpersonal skills. I am also very good in organization as I was in charge of organizing Flood Relief Camp for our community people around our University. As a person I can never tolerate injustice and I will work for the equality for everyone. If I am denied the opportunity to present my case in front of the interview panel, I would definitely question you in all social forums. I hope you will remember that.

I assure you I will be a great asset for your company I can give more details about my qualifications when I come for interview.

Thanking you

Yours faithfully

Keshav Ravishankar

**Part C ( $2 \times 8 = 16$ )**

23. Look at the following job advertisement. Write an appropriate cover letter for applying for the job. (8 marks)



**QA Engineers Wanted!**

The Hindu  
30<sup>th</sup> January 2022



Scorpion Software Solutions, a BOI approved Japan based software development company is looking for dynamic, energetic and young engineers for the above position.

Initial engagement is only on contract basis.

Qualifications Required:

A Bachelor's degree in Computer Engg / Information Technology / Equivalent professional qualification

One or two years in quality assurance would be given preference.

Good communication skills and interpersonal skills are needed

Exposure to agile scrum testing methodologies will be advantageous.

An attractive remuneration package awaits the right candidate.

If you are interested, please apply within 15 days of the advertisement.

Mail your CVS to:

HR Manager,  
Scorpion Software Solutions,  
Nehru Enclave, Gulbarga,  
Navi Mumbai - 114.

24. Write your CV / resume that should accompany the cover letter for the same job advertisement. (8 marks)

